

10 December 2024

Manager: Agbiz Grain Desk - Pretoria

A sought-after opportunity in a challenging position for the right candidate to apply his/her expertise and full potential. The abovementioned vacancy currently exists at the Agbiz Head Office in Pretoria.

The Agbiz Grain Desk is integrated under the Agricultural Business Chamber (Agbiz) and was established to focus on the needs of the commercial grain handling and storage subsector in South Africa. Its focus is to advocate for an enabling policy environment, represent the interests of the subsector in various industry forums and to undertake initiatives that will increase the competitiveness of the subsector and capacitate those who work in the sector.

This is a strategically significant post that reports to the CEO and operates in close collaboration with an Advisory Committee comprised of members. The ideal candidate is an energetic leader and strategic thinker who can manage the business unit and maintain good corporate governance.

Since the incumbent will drive operational excellence, it is of the utmost importance that he/she has the ability to think strategically and has a proven ability to take the lead, direct and implement strategy.

Post requirements:

Formal education & experience

- Relevant academic qualifications. The incumbent must be formally qualified in either the fields of economics, agricultural economics, law, management, public policy or another relevant bachelor's degree from a recognised university. A Masters or Doctorate degree will be an advantage.

Experience

- The applicant must demonstrate at least five years' relevant experience in a similar role. Additional experience will be advantageous. This may include any of the following:
 - Experience in researching public policy, drafting policy briefs or participating / assisting in negotiations on public policy;
 - Working in a membership organisation such as a business chamber, employment organisation or union;
 - Analysing policy proposals or drafting opinion pieces; or
 - Operational experience in the grain storage & handling sector;

- Sound knowledge of the agricultural sector, agribusiness and the regulatory environment;
- Proven strategic management experience and managerial skills; Good knowledge of and experience in practices with regard to grain handling and storage as well as the marketing environment within which grain products trade will serve as strong recommendations;
- Proven strategic management experience, preferably in the grain silo industry
- Knowledge of statutory requirements (acts and regulations) related to handling and storage
- Good knowledge of and experience in practices with regard to grain handling and storage as well as the marketing environment within which grain products trade.

Post functions:

The successful candidate will be responsible for the strategic management of the Agbiz Grain Desk and responsibilities include, inter alia, the following:

- Providing strategic and policy inputs in the interests of the handling and storage enterprises;
- Policy Advocacy & industry development;
- Industry training and capacitation;
- Continuously liaising and negotiating with grain and related industries;
- Negotiating with statutory institutions on behalf of the grain silo industry;
- Giving input at various agricultural and related organisations, such as SA Grain Information Service (SAGIS), Southern African Grain Laboratory (SAGL), Dept of Agriculture etc. and
- Management of the business unit within Agbiz.

Agbiz is committed to the principle of transformation through the appointment of persons from designated groups and potential candidates from these groups will receive preference. Remuneration will only be discussed with prospective candidates but it comprises of a highly competitive, cost-to-company package.

If you meet the above requirements and are of the opinion that you can contribute to the industry, please send a resume, **with reference to the specific post**, to jahni@labouramplified.co.za cc theo@agbiz.co.za before the 24th of January 2025. Inquiries can also be directed to this email address.