



## Dear FPEF Members,

Thank you to those of you who attended our Annual General Meeting on Friday 26 November, either in person or via ZOOM.

### The most important points regarding the outcome of the AGM are:

- Approval of the new budget with an 5% increase in pallet fees to R3-42 per pallet and a 2% increase in basic membership fee.
- Approval of the audited financial statements – where we again received an unqualified, clean audit – which should give you comfort that your financial contributions are well-managed.
- Approval of special resolutions with regards to our Memorandum of Incorporation (Moi). The changes have to do with the composition of, and terms of Board members:
  - The Associate members now have four seats on the Board instead of two and such members are now nominated and elected – not appointed as in the past.
  - The term of members to serve on the Board is now limited to five consecutive years.
- Election of the Board of directors for 2022. The new Board members are as follows:

#### Exporter members

Name and Surname	Exporter Company
Patrick Bird	Dole
Awie de Jager	Delecta
Hannes de Waal	SRCC
Charl du Bois	Capespan
Charl (Tippie) du Toit	De Keur Marketing
Marietjie Franzsen	The Grape Company
Annelie Haumann	Stems Fruit
Wiekus Hellmann	Green Marketing
Wayne Mudge	Cape Five Export
James Perch	SAFPRO
Jan Pienaar	Grape Alliance Marketing

### Associate members

Name and Surname	Associate Company
Liezl Gelderblom	Producer Ally
Cyril Julius	PPECB
Mkhululi Mankazana	Independent Consultant
Viresh Ramburan	Citrogold

### Ex-officio member

Luke Govender	dtic
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It gives me great pleasure to welcome **four new members**, bringing the FPEF membership to a record total of **151 members**.

#### Exporters

CitrX  
Fruit Heart Exporters  
Growers by Nature

#### Associate

DHL South Africa



## MARKETING AND PROMOTIONS

The FPEF's 2021 **Annual Report** was introduced at the AGM meeting. The digital copy is available on our website. Hard copies will be sent to you with the new Export Directory which will be available next year February.

The ongoing Covid-19 pandemic, with a sharp increase in cases in Germany, has led to the postponement of **Fruit Logistica Berlin** to **5 – 7 April 2022**. We will keep you informed about changes and potential funding of a National Pavilion by the dtic.

## LOGISTICS

Earlier this week we shared a very insightful presentation which one of our members, Iain McIntosh, presented at our AGM on 26 November. It provides perspectives on the international logistics situation, e.g., port disruptions are not limited to South Africa. Having said that, there are however big challenges with regards to logistics in South Africa. A Logistics Committee was established under the auspices of FruitSA.

### Port of Cape Town



Utilisation of the Belcon terminal is strongly recommended during the deciduous fruit season. We urge stakeholders to make use of the Belcon inland facility and possibly other facilities to mitigate against weather and other port delays during peak volume weeks. Additional generator capacity is currently hauled from Johannesburg and will reach the facility near the end of the week. This will increase plug point capacity at the Belcon facility.

Weather delays (wind and fog) and system downtime impacted operations and vessel movement across the port system is also now delayed. Exporters to take note of vessels movement and

monitor the situation closely, approaching the high-volume weeks before entering 2022. The port of Cape Town had two STS cranes (LC6 and LC1) out of operation for more than a week. Thus, 25% of productivity lost working vessels at the terminal's waterside. Repairs to one crane (LC6) will approximately be completed in a week. We are still awaiting feedback on repairs of the second crane (LC1) breakdown. There seems to be a challenge with the sourcing of the hoist motor to repair the STS crane (LC1). The target to repair LC1 this week will therefore not be achieved.

The deciduous fruit industry is soon approaching the peak deciduous export weeks for the latter part of 2021, at the port of Cape Town. **Exporters should consider taking advantage of moving consignments between 22h00 and 06h00 to the port, entering the gate with minimal to no delays.** The FPEF, as part of Fruit South Africa Logistics Committee, is meeting with Transnet Port Terminal on 02 December to discuss key operational aspects applicable to the 2021/2022 deciduous fruit export season.

## TRANSFORMATION

The FPEF has a number of transformation initiatives which members can participate in as summarised below. If you would like to participate in any of these opportunities kindly contact our transformation manager Johannes Brand. [johannes@fpf.co.za](mailto:johannes@fpf.co.za)

### FPEF Graduate Placement Programme

The purpose of the FPEF's graduate placement programme is the appointment of high calibre, black tertiary graduates in FPEF member companies. The FPEF will cover the recruitment fee and will make a salary contribution of R5 000 per month for up to 12 months for each qualifying graduate appointed through the programme. We currently have a shortlist of strong candidates available for commercial, logistics and technical positions.

### Fruit Export Value Chain Training (Top of the Class Programme)

The FPEF's TOC programme covers the fruit export value chain from field to fork and is aimed primarily at employees in junior to middle management positions within fruit export companies, packhouses and logistics companies. Participants will gain an excellent understanding of the whole value chain and additional knowledge and insight in their own area of responsibility. Topics include: quality management, compliance, cold chain management, primary production, packing and packaging, road, sea and air freight, documentation, consumers, markets and the role of exporters. Exporters can enroll members of staff twice a year in our online TOC programmes, which are delivered in three blocks of two days each or we can conduct the training in-house for a larger group.

### FPEF Emerging Exporter Support Programme

Earlier this year, the FPEF launched a programme to support the establishment of new black owned fresh produce export companies. Under the programme, the aspiring exporters are receiving a combination of mentorship, coaching, hands on exposure to the industry and practical support, such as guidance with access to fruit and markets, post-harvest quality management, logistics management and risk management. FPEF members play a key role in supporting the emerging exporters and we encourage you to contact us if you would like to offer assistance.

### FPEF Annual Transformation Survey

Recent requirements by the PPECB with regards to their clients providing B-BBEE scorecards, again emphasised the importance of providing information on the FPEF's Transformation programmes. In this regard, we urge all FPEF members who have not yet completed the short transformation survey sent to each FPEF member, to do so as soon as possible. This annual survey is vital for the FPEF to communicate our sectors transformation status to government departments as required.



Please stay safe!

**Kind regards,  
Anton Kruger**